ATHENS STATE UNIVERSITY

COLLEGE OF BUSINESS 2011-12 ACQUISITION AND CONTRACT MANAGEMENT – 52.0202

MINIMUM HOURS FOR GRADUATION: 124 SEMESTER HOURS.
MUST INCLUDE A MINIMUM OF 60 SEMESTER HOURS OF UPPER LEVEL COLLEGE/UNIVERSITY CREDIT (300/400 LEVEL CREDIT).
A MINIMUM OF 33 SEMESTER HOURS MUST BE COMPLETED WITH ATHENS STATE UNIVERSITY.

6.28.11

***PLEASE READ NOTES ON BACK OF THIS FORM

Date:

Name: _____ I.D. #: _____ Date of enrollment: _____ Advisor: _____

PLEASE BE AWARE THAT PROGRAM REQUIREMENTS ARE SUBJECT TO CHANGE, AND ARE DEPENDENT ON YOUR ACTUAL DATE OF ENROLLMENT.

1 APPLICABLE GENERAL UNIVERSITY REQUIREMENTS ..... See " " above and Catalog

2 GENERAL EDUCATION REQUIREMENTS AND PRE-PROFESSIONAL REQUIREMENTS

I. Written Composition .....6 semester hours

II. Humanities & Fine Arts.....12 semester hours
12 semester hours from the following areas:
Art, Literature, Humanities , Music, Religion, Philosophy, Speech

III. Natural Sciences & Mathematics .....11 semester hours
Finite Math or its equivalent (3 semester hours)
Natural Sciences (lab-based) (8 semester hours)

IV. History, Social & Behavioral Sciences .....12 semester hours
Must include 6 semester hours of Economics. Students are encouraged to take at least one history course and one behavioral science course.

TOTAL GENERAL EDUCATION REQUIREMENTS ..... 41 semester hours

V. PRE-PROFESSIONAL COURSES (*see notes on back of sheet for substitutions)*
Principles of Accounting (BUS 241/242 or BUS 210/248) .....6 semester hours
Business Statistics I (BUS 271) .....3 semester hours
Business Statistics II (BUS 272) .....3 semester hours
Legal Environment of Business (BUS 263).....3 semester hours
Windows Computer Applications (CIS 146).....3 semester hours
Elective .....3 semester hours
TOTAL PRE-PROFESSIONAL HOURS .....21 Semester Hours

TOTAL GENERAL EDUCATION AND PRE-PROFESSIONAL HOURS..... 62 semester hours

3. PROFESSIONAL COURSES:

ACM 353 Project Management .....3 semester hours
ACM 394 Introduction to Acquisition and Contract Management.....3 semester hours
ACM 395 Acquisition and Contract Management Pricing.....3 semester hours
ACM 396 Acquisition and Contract Management Administration.....3 semester hours
ACM 397 Acquisition and Contract Management Negotiations.....3 semester hours
ACM 398 Government Contract Law .....3 semester hours
ACM 400 Advanced Acquisition and Contract Management Research/Project..3 semester hours
LSM 301 Introduction to Logistics and Supply Chain Management.....3 semester hours
MG 302 Management Information Systems *(should be taken in 1st semester)*.....3 semester hours
MG 303 Management Decision Support Systems .....3 semester hours
* MG 320 Organizational Communication *(should be taken in 1st semester)*.....3 semester hours
MG 346 Principles of Management & Leadership *(should be taken in 1st semester)*.. 3 semester hours
MG 350 Financial Management .....3 semester hours
MG 352 International Business OR EC 320 Intern'l Commerce.....3 semester hours
MG 390 Production & Operations Management ..... 3 semester hours
MG 417 Management of Change.....3 semester hours
** MG 420 Business Policy *(should be taken during last semester)*.....3 semester hours
MG 480 Senior Seminar *(should be taken during last semester)* ..... 1 semester hour
MK 331 Marketing Principles.....3 semester hours
Electives (may be selected from ESM, ISM, LSM courses) .....7 semester hours
TOTAL PROFESSIONAL HOURS ..... 62 semester hours

4. *Students who do not complete MG 320 at ASU are required to take GBA 300 Business Research Skills, a 1 semester hour course dealing with library research skills and business information sources.
5. Earning an acceptable score on an assessment exam containing questions dealing with the competency and skill areas around which the curriculum is based.
6. **Completion of the Capstone course, MG 420 Business Policy, with a final average of at least 70%.

TOTAL HOURS FOR GRADUATION.....124 SEMESTER HOURS

NOTE: Community college (lower level--100/200) courses which are accepted to meet a particular upper level (300/400) course requirement DO NOT count toward the required 60 semester hours of upper level credit.

300/400 Level Hours Completed: _____

PROSPECTIVE STUDENTS: If you obtain this program of study checksheet before enrolling at ASU, please be aware that it is provided to assist you in planning only. Program requirements are subject to change; official program requirements are those that are in effect at the date of official enrollment at ASU.

SUGGESTED SEQUENCE FOR MAJOR IN ACQUISITION AND CONTRACT MANAGEMENT(1)

This model does not include general education or pre-professional requirements. Adjustments to number of semester hours per term or terms of enrollment must be made as needed if student has not completed all general education or pre-professional requirements.

Requirements – All Majors:

Minimum Hours for Graduation: 124 SH

Completion of general education, pre-professional and specific major requirements

(must include a minimum of 60 SH of upper level (300/400) credit). A minimum of 33 SH must be completed with ASU.

5-TERMS	1st Term	2nd Term	3rd Term	4th Term	5th Term
ACM Core courses (25 SH) ACM Courses (24 SH) Other Professional Courses (13 SH)	ACM 394 MG 302 MG 320(3) MG 346	ACM 353 ACM 395 MG 303 MG 350	ACM 396 LSM 301 MG 390 MK 331	ACM 397 ACM 398 MG 352 MG 417	ACM 400 MG 420 MG 480 Elective
				Upper level electives (ESM, ISM, LSM) as needed	

(1) Degree programs in the College of Business are developed to ensure that students who complete the programs possess the skills and competencies for successful careers or further academic study. To obtain the maximum benefit from the programs, some sequencing of courses is necessary. The model above reflects suggested sequencing. Observance of prerequisites will ensure that you have the background knowledge to obtain the maximum benefit from the curriculum. Please consult the Catalog for prerequisites to courses you plan to take. The following recommendations apply to all majors:
- The following courses should be taken in your first term: AC/MG 302, MG 320, MG 346
- The following courses should be taken in your last term: MG 420, MG 480

(2) All COB majors will be required to purchase LiveText's Accreditation Management System™ when enrolled in MG 320 (or GBA 300) to maintain a portfolio for assessment purposes. Please see course syllabi for details. LiveText will then be used in all core courses (MG 302, MG 320, MG 346, MG 350, MG 352, MG 390, MG 420, MG 480, MK 331).

(3) Students who do not complete MG 320 at ASU are required to take GBA 300 Business Research Skills, a 1-semester hour course dealing with library research skills and business information sources.

For additional information regarding advising and scheduling, please consult the Advising and Scheduling Information sheet posted on the COB website.

NOTES:

- No more than 64 hours of junior college credit may be applied toward the baccalaureate degree.
- Pre-Professional course substitutions:

  The following ASU courses may be taken to meet the indicated pre-professional requirements:

PRE-PROFESSIONAL REQUIREMENTS	ASU COURSES WHICH M AY BE SUBSTITUTED
Principles of Accounting I:	AC 300 Fundamentals of Accounting
Principles of Accounting II:	AC 371 Managerial Accounting
Business Statistics I:	GBA 305 Statistical Methods of Business I
Business Statistics II:	GBA 306 Statistical Methods of Business II
Legal Environment of Business:	GBA 311 Legal Environment of Business
Windows Computer Applications:	GBA 301 Windows Computer Applications

ADVISING NOTES

You are encouraged to meet with your advisor during your first term at ASU.

DATE	COMMENTS