

## **M.S. IN ACQUISITION & CONTRACT MANAGEMENT PROGRAM DETAILS**

Most businesses and organizations are built and maintained through relationships with employees, vendors, suppliers, and regulatory agencies. Acquisition & Contract Management (ACM) creates a framework for timelines, expectations, budgets, and partnerships, forming the basis of understanding and agreements concerning essential products and services that allow the business to remain viable.

The **Master of Science in Acquisition and Contract Management** program is designed for professionals from diverse backgrounds seeking a degree that prepares them with the strategic decision-making skills necessary for management positions in any organization, focusing on procurement, contract negotiations, cost principles, and subcontract formulation, among other topics related to acquisition and contract management.

### **Learning outcomes for this program include:**

- Demonstrating advanced knowledge of ACM concepts, techniques, practices, and processes
- Ability to apply quality management tools for process improvement and analyze regional and global business environments to institute ACM purchasing concepts to improve efficiency and effectiveness
- Develop and implement ACM strategies that are sensitive to universally-accepted moral and societal standards that benefit all classes of people and the environment
- Demonstrate an understanding of motivational theories and effective leadership practices across global private and government sectors worldwide
- Communicate effectively both orally and in written form
- Demonstrate the ability to make ethical decisions in a global environment

ADVANCE YOUR CAREER  
WITH THE MASTER'S  
DEGREE PROGRAM IN

## **ACQUISITION & CONTRACT MANAGEMENT**



**It's how  
you finish.**



COB-MS-ACM Rev. 1/17/23



## **MASTER OF SCIENCE IN ACQUISITION & CONTRACT MANAGEMENT**



**ATHENS.EDU/MASTERS/ACM**

# PROGRAM REQUIREMENTS

The **Master of Science in Acquisition and Contract Management** degree program is a **33 credit hour** program and is offered **100% online** to accommodate working professionals and busy adults with commitments outside the classroom.

## Required Courses

ACC 511	Government Contract Accounting I.....	3
ACM 500	Procurement & Contract Management.....	3
ACM 520	Adv. Procurement & Contract Management.....	3
ACM 525	Contract Changes, Terminations & Disputes.....	3
ACM 540	Government Contract Law.....	3
ACM 580	Cost Principles and Control.....	3
ACM 620	Contract and Sub-Contract Formulation.....	3
ACM 630	Contract Negotiations & Incentive Contracts.....	3
ACM 695	Capstone Research for Contract Management..	3
LSM 600	Supply Chain Governance.....	3
LSM 601	Procurement and Materials Management.....	3

**TOTAL HOURS REQUIRED 33**

Please see graduate course catalog for full description of course offerings and specific program requirements.

# ADMISSION REQUIREMENTS

- Complete an application for graduate admission and submit all official transcripts.
- An earned bachelor's degree from an accredited institution is **required**.

The University reserves the right to determine the applicability of any transfer credit toward the fulfillment of a student's degree requirements at Athens State.



[ATHENS.EDU/MASTERS/ACM](https://athens.edu/masters/acm)

**APPLY TODAY!**

## FOR MORE INFORMATION:

### DR. CHARLES ROBERTS

Professor of Management (ACM)

☎ (256) 216-5387

✉ Charles.Roberts@athens.edu

### OFFICE OF ADMISSIONS

☎ (256) 233-8130

✉ admissions@athens.edu



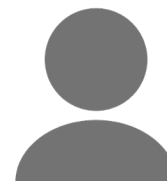
**ATHENS STATE**  
UNIVERSITY

## WHY CHOOSE ATHENS STATE?



**FLEXIBLE**  
COURSE FORMATS

**HIGH-QUALITY INSTRUCTION**  
BY EXPERT FACULTY



**PERSONALIZED SUPPORT**  
EACH STEP OF THE WAY

**INCREDIBLE**  
VALUE

